### AIRLINES

**Indian Airlines** 

- Allahabad Bank
- Bank of India Punjab National Bank
- **Syndicate Bank**
- ÚCO Bank

**Acclaris Business Solutions Pvt Ltd** Saviance Technologies

Coal India Limited

- B M Birla Heart Research Centre
- Bhagirathi Neotia Women & Child Care Centre
- Calcutta Medical Research Institute
- **Wockhardt Hospitals**

#### **CEMENT**

- Ambuja Cement
- ACC limited
- **ACC Concrete Limited**
- **Grasim Cements**
- Lafarge India Limited Rajashree Cements
- Birla Corporation
- Emami Cement Limited
- Star Cement
- Dalmia

### **CHEMICALS AND FERTILIZERS**

- Paradeep Phosphates Limited
- Dendrite Adhesives, Kolkata

#### **ENGINEERING**

- **ALSTOM Projects India Ltd**
- Inspectorate Griffith India Ltd
- KND Engineering Technologies Ltd
- Larsen & Toubro Ltd
- McNally Bharat Engineering Company Pvt Ltd

# FAST MOVING CONSUMER GOODS

- **ITC Limited** Britannia
- National dairy
- **AMUL**
- Organic India
- Unicharm
- Coca Cola
- Titan
- **Greenply Industries**

#### **GLASS & CERAMIC**

- La Opala
- Healthcare & Pharmaceuticals
- **Albert David Limited**
- Merind India Limited

# LIST OF CLIENTELE

#### **AUTOMOBILE**

- Maruti
- Volvo

#### **INSURANCE**

- Reliance Life Insurance Company Ltd
- ICICI Prudential Life Insurance Co.
- Kotak Mahindra Old Mutual Life Insurance Ltd
- ING Vysya Life Insurance Co. Ltd
- Life Insurance Company of India
- HDFC Standard Life Insurance Co. Ltd.
- National Insurance Company Limited

### **INFORMATION TECHNOLOGY**

- **CSC India**
- **IBM** India
- **Keane India Limited**
- Satyam Computer Services Ltd
- MOL Information Technology India Pvt. Ltd. Infosys

**Tata Consultancy Services** 

- ITC Infotech
- Vision Comptech
- Tech Mahindra
- UshaComm
- Wipro Technologies
- Xenolith Technologies Pvt. Ltd.
- (SREI Group of Companies)

- Calcutta Electric Supply Corporation
- India Power
- NTPC Limited
- Adani Power

#### HOSPITALITY

- Oberoi Grand
- Apeejay Surrendra Group

#### **NON-BANKING FINANCE**

- SREI Capital Peerless Group

# **NON-GOVERNMENT ORGANISATION**

- CINI Krishi Gram Vikas Kendra (KGVK)

### **PETROLEUM**

- Bharat Petroleum Corporation Ltd Castrol India Ltd
- Hindustan Petroleum Corporation Ltd
  Indian Oil Corporation Ltd
  Indian Oil Petronas
  Oil & Natural Gas Corporation

### **IRON AND STEEL**

Steel Authority of India Limited, Bokaro Steel Plant

#### MANUFACTURING

- \_Adani Wilmar Ltd
- Berger Paints India Ltd
- **Bharat Heavy Electricals Ltd** Eveready Industries India Ltd
- **Greaves Cotton Ltd**
- Hindustan Copper Ltd
- ITW India Limited, Signode **Protective Packaging Solutions**
- Phoenix Yule Ltd Siemens India
- WPIL Ltd
- Usha Martin Ltd
- Voltas Ltd
- **Wesman Engineering** India Carbon Ltd
- Utkarsh India Ltd
- NICCO Engineering
- Malcom India
- Alu Decor
- Sessa Sterlite C&E Ltd

#### REALTY

Ambuja Realty Develoment Ltd Siddha Group

Cricket Association of Bengal Kingfisher East Bengal Club

- India Steamship Limited
- Garden Reach Ship Builders

- **Assam Tea Company**
- Indian Tea Board
- Tea Association of India

### TELECOMMUNICATION

- **Bharti Airtel**
- Nokia-Siemens Networks Vodafone-Essar Ltd

# TEXTILES

- Indian Rayon
- Jayashree Textiles
- Jute Corporation of India
- Kesoram Rayon

### **WEST BENGAL GOVERNMENT**

West Bengal Industrial **Development Corporation** 

# 18 YEARS, 500 ORGANIZATIONS, 300 INSTITUTES, 7 LAC PEOPLE





**Dhruvsatya Center for Personal Transformation Pvt. Ltd.** 

27A, Gariahat Road (South), Kolkata-700031, West Bengal, INDIA. Phone: +91 33 4000 4753 Mobile: +91 8902566205; +91 9830426007 Email: schatterjee@thecpt.co.in Website: www.thecpt.co.in

WORLD CLASS
TRAINING SOLUTIONS

DHRUVSATYA CENTER FOR PERSONAL TRANSFORMATION

#### **ABOUT US**

In the year 2001, a young successful corporate manager left his job to answer to his soul's calling of transforming people's lives through life-changing seminars and that is how "The Center for Personal Transformation" was born.

From the very beginning the vision of the organization was to empower people to conquer their limitations, convert their dreams to outstanding achievements and help them live powerful lives with full self-expresion. The vision was to aspire and generate unprecedented, breakthrough results in organizations by constantly exploring new possibilities always acting with intense passion and aspire to make a difference. The organization committed itself in developing outstanding leaders in every work of life and bring transformation in individuals, organization, educational institutes, sports, police, judiciary and

We are a 18 year old training and consulting company involved in helping to transform your business by tripling your productivity. Over the years we have helped over 500 leading companies including top MNCs leapfrog their performance

through our transformational training programs and customized consulting interventions.

All our programs gurantee a high ROI, ACC, Lafarge, Maruti, Birla Corp., Emami, Exide, Amul, Ultra Tech, Adani, Coca-Cola, Berger, NICCO, Britannia, Vodafone, BPCL, IOCL, IBM, Infosys, IFB, Organic India, Star Cement, Airtel, LIC, etc. are some of the companies who have benefitted from our programs.

The Dhruvsatya Center for Personal Transformation Pvt. Ltd. is an ISO 9001:2015 Certified Organization.

Our programs are life changing with profound transformational impact. Our programs have triggered many outstanding performance turnarounds in various organizations We have been able to motivate ordinary sales teams to extraordinary, passionate, Bengal and Kingfisher East Bengal Club to motivate their players for outstanding performance.

champion outfits, resolved deep routed management conflicts and help blossom managers to game changing leaders. We are also the only company in India motivating sports persons and we had worked with Cricket Association of

### **OUR AWARD WINNING PERFORMANCE**

We have recently completed a one year long sales intervention with Lafarge where the Lafarge sales team performed an all-time high record in the industry on their sales performance. The design of this intervention along with its impact also won Lafarge a national award for the best program in catagory awarded bt TISS (Tata Institute of Social Science).

**EXPLORING NEW** 

POSSIBILITIES, BEING **ACCOUNTABLE** FOR EXCEPTIONAL **PERFORMANCE OUTCOMES** 

# WHAT DIFFERENTIATES US FROM OTHER TRAINING COMPANIES

**UNMATCHED EXPERIENCE** 

Over 18 years of proven, unmatched consulting experience with over 500 companies.

**RESULT, DASHBOARD AND ROI DRIVEN** 

Only training/ consulting organization that is completely result and ROI driven.

**CUSTOMIZATION TO SUIT YOUR TNI:** 

All our programs and interventions are customized to suit your requirements

**PRE-WORK RIGOUR:** 

Our team spends considerable time to probe your pain areas / challenges to design the Intervention

FOCUS ON ENSURING TRAINING EFFECTIVENESS

Our instruments will help you measure the effectiveness of training obje

**CUTTING EDGE, INNOVATIVE METHODOLOGY** 

Our team researches to bring you latest, best in class global insights and strate

TANSFORMATIONAL APPROACH

All our interventions are driven from a premise of transforming individuals and re-inventing organizations

**GENERATING BREAKTHROUGHS** 

**HIGH ON PASSION** 

Dedicated team, high on passion, energy, best-in-class proven domain expertise, ability to persuasiv drive extraordinary results, research-driven approach with aptitude for details

OUR TRAINING PROGRAMS AND CONSULTING INTERVENTIONS

**OUR PHILOSOPHY IS EXCELLENCE THROUGH E3. WORLD-CLASS EDUCATION, WORLD-CLASS ENTERTAINMENT &** WORLD-CLASS EMPOWERMENT

# MOTIVATIONAL WORKSHOPS

**IGNITING THE** 

FIRE WITHIN,

CONVERTING

**DORMANT HUMAN** 

**POTENTIAL TO** 

**EXTRAORDINARY** 

LIFE RESULTS

- Awaken Your Giant Within
- Achieving World-Class
- Catch Your Dreams-The Goal Setting Workshop

  Get the Edge

# LEADERSHIP DEVELOPMENT AND MANEGERIAI EFFECTIVENESS

- Transformational Leadership
  Communication Strategies for
- Leadership and Influencing Skilla Developing Effective Leadership
- Styles
  The VMOSA (Vision, Missiom,
  Objectives, Strategies & Action Plan)

- Workshop
  Developing Execution Excellence
  Empowering People
  Developing your Leadership Pipeline
  Emotional Intelligence as a leadership tool
  High Performance Leadership
  Spiritual Leadership
  Developing Managerial
  EffectivenessThriving in VUCA (Voc latility, Uncertainity, Complexity and Ambiguity)

### TEAM BUILDING

Ambiguity)

- Creating High Performance Teams-Inbound
- Creating High Performance Teams-

### PROFESSIONAL SKILLS

- Problem solving and decision
- Public speaking and presentation skills Building self-esteem and assertiveness skills
- Developing Listening Skills
- Business Communication-Verbal and Non-verbal
- Creativity and Innovation
- Advanced writing skills
- Developing inter-personal effectiveness
  Setting priorities and Time
- management
- Business etiquettes
- Achieving Work Life balance for Managerial excellence
- Conquering stress and managing health
- Effective coaching skills for Managers
- Conflict Resolution

### COACHING AND MENTORING

- Executive Coaching Program
- Life CoachingCoaching and Mentoring
- Performance Coaching and handholding
- Coaching for CEOs

# **FINANCE AND ACCOUNTING**

- Finance for Non-Finance
- Financial Budgeting
- Analysis of financial statements
  Financial Valuation Book Keeping
  fundamentals
- Asset Management

# **IR WORKSHOPS**

- Performance Management

- Talent Management
   Gap Analysis
   Employee Recruitment and Selection / Talent Acquisition
   Reward and Recognitions
- Employee Satisfaction Survey
- Essentials of HR Legal
- Effective CSR
- Combating Sexual Harrassment at work place
- Competency Mapping and Benchmarking
  Facilitate KRA/KPI setting
- Conducting Appraisals
- Preparing your HR Manuals
  Induction Training

## INFORMATION TECHNOLOG

- MS-Office, Excel and Advanced
- Cyber Security

# **SALES AND MARKETING**

- Sales Fundamentals
- Customer Service

- Customer Retention Strategies
   Brand building strategies
   Advanced Selling Skills
   Triple your Business Growth by building a World-Class Salesforce-Our Sales Academy- Certification
- Program Sales Target Setting-Making the granular Roadmap-preparing your sales dashboard
- Managing your Sales team-for Sales Managers
- How to run robust review meetings for maximum output -Negotiation skills clinic

# **BEHAVIOUR BASED SAFETY**

- Human Psychology towards Industry Safety
- Tools, equipment and Procedures Sensitization
- Consequences and effect analysis of behavioral safety
   Why safety at the workplace
   Safety performance measurement
- Behavioral motivation
- Behavioral safety assessment
- Commitment to EHS

# MANUFACTURING EXCELLENCE

- Skyrocketing Plant- Productivity
  Our revolutionary dashboard driven program that gurantees
- enhancement of Plant Productivity Improving your Processes
- Implementing 5S, KAIZEN, TPM, TQM, WCM
- Project Management

# **DUR CONSULTING INITIAVES**

- Succession Planning
- Organisational Restructuring
- HR Audit
- Executive Coaching

- Competency Mapping
  Assesment Centres
  Performiance Management
  KRA / KPI Setting
  Training Needs Analysis

# SURVEY AND ASSESMENTS

- Employee Engagement SurveyManagerial Excellence Survey
- 360 degree Survey
- DISC Assessment EQ Assessment
- Team Dynamics Assessment

# **GENERAL SAFETY**

- Industrial Safety Training to the
- workers, engineers and officers

  Basic knowledge of Fire and
- Firefighting

  Hazard identification and risk
- analysis program Defensive Driving as per CMV 1989

### **BEHAVIORAL SKILLS**

- Power of ownership, responsibility and accountability
- Improving self-awareness
- Developing Positive attitude
   Interpersonal Skills
   NLP for professionals
- Managing workplace anxiety

**INSPIRING ORGANIZATIONS ACHIEVE WORLD CLASS**